



DISH TV INDIA LIMITED

(CIN L51909DL1988PLC101836)

Regd Off: Essel House, B-10, Lawrence Road Industrial Area, Delhi – 110 035



FAMILIARIZATION PROGRAMME FOR INDEPENDENT DIRECTORS

(Adopted by the Board of Directors on October 1, 2014)

1. PREAMBLE

This familiarization program for Independent Directors had been considered and approved by the Nomination & Remuneration Committee of the Board and adopted by the Board at its meeting held on October 1, 2014 pursuant to the provisions of Listing Agreement.

The Familiarization Program familiarize the Directors with the Company, their roles, rights, responsibilities in the Company, nature of the industry in which the Company operates, business model of the Company etc.



2. FAMILIARIZATION PROGRAM

- Upon joining the Board, the Directors of the Company are *inter-alia* made aware (and updated as and when required), of their roles, rights and responsibilities, Company's vision, core values, ethics and Corporate Governance practices, Business Structure and Overview, Business Strategy Plans, Company's financial statements, performance, Internal control processes, Statutory Compliances, Code of Conduct etc.
- The Company may as and when required, through its Executive Directors / Senior Managerial Personnel / outside experts, conduct programs / presentations to familiarize the Independent Directors with their roles, rights and responsibilities, regulatory updates, strategy and operations of the Company etc;
- The Directors of the Company has complete access to information within the Company.
- Presentations are made to the Board / Audit Committee / Nomination & Remuneration Committee on various related matters, where Directors get opportunity to interact with the Auditors / Senior Management. Presentations, *inter alia*, covers - overview of the Company and that of the Industry in which the Company is operating, Company's strategy, annual operating plans and budgets, business model, operations, organization structure, product offerings, market capitalisation, risk management framework, quarterly and annual results, review of Internal Audit, operations of subsidiaries, market share, financial parameters, working capital management, fund flows, senior management changes, major litigation, compliances, human resource, technology, quality and such other areas as may arise from time to time.
- The Management presents the Annual Business Strategy and Budget at the Board meeting on the Company's long term and short term Strategy. The CEO also presents the way forward and the future growth of the Company.
- Whenever Independent Directors desire to meet with any of the functional heads or Members of Senior Management Team, the same is also facilitated.
- Directors are also informed of the various developments in the Company and other regulatory updates through e-mails, periodic communications etc., as and when required
- The Independent Directors are also sensitized on their roles, rights and responsibilities in the Company, which is also incorporated in the appointment letters issued to them.

3. DISCLOSURE OF THE POLICY

This Policy shall be uploaded on the Company's website at www.dishtv.in and a web link for the same shall also be provided in the Annual Report of the Company.

4. MODIFICATIONS

The Company reviews and updates its policies as and when required and deemed necessary. Therefore, this familiarization program may be revised and is subject to modifications. Any amendment shall be approved by Company's board and shall be disclosed on Company's web-site and in applicable regulatory filings.

